FY 2122 Outcomes to date

Smart Money Coaching - Rising Up Client Outcomes

- Clients: Goal 64, Actual 67
- Show Rate: Goal 60, Actual 83
- Positive outcomes: Goal 40, Actual 96
FY2022 Outcomes to date

Smart Money Coaching - Rising Up Session Outcomes

- Sessions: Goal 174, Actual 291
- Initial Sessions: Goal 40, Actual 40
- Follow Ups: Goal 134, Actual 251
Who we're serving

- Income >$25K: 55%
- No Credit Score: 35%
- FICO Score <579: 34%
- Unbanked: 36%
Jozabelle

When she met her Smart Money Coach, she was denied housing due to her poor credit and was couch-surfing. She was frantic and desperate to find housing. The Smart Money Coach wrote her a Residential Tenancy Letter of Support and cleared two medical collection accounts totaling $1,927.

On New Year’s Eve, a landlord who had received her application and the letter of support contacted the Smart Money Coach, and the Coach advocated for her and shared a timeline on addressing her derogatory credit accounts. This conversation ended up being a deciding factor for the landlord, and she ultimately rented the apartment to the youth.
Chaundria

“I still can’t believe that I have my own bank account. I went four years without one, and I owe it all to my SMC. My coach asked me for various information and questions about the ChexSystems account that prevented me from having a bank account.

He advocated for me, and within a little over a month, my coach called me to share that my negative ChexSystems account had been removed from my report and that I was free to open a bank account. My coach is getting ready to help me achieve my credit goals and I can’t wait.”
Thank You!